

CASE STUDY

Company

LegalforLandlords

Website

www.legalforlandlords.co.uk

Customers Business

Legal



"A secure, reliable and fast solution with the ability to cope with future expansion"

About LegalforLandlords

LegalforLandlords is an independent company built from the ground up, a small start-up whose primary focus was legal services for landlords and letting agents. Just under five years later, LegalforLandlords are leaders in the lettings industry for Tenant Referencing, Insurance Services and Legal Services.

LegalforLandlords are not an insurance company, they treat every reference like the tenants are moving into their house. With the backup of if things go wrong, they have low cost fixed fee solutions to help letting agents and landlords. They value the loyalty of their clients and feel that there is a mutual benefit to create a synergetic relationship by working in partnership with agents and landlords across the UK.

The challenge

When acquiring references and checks for new tenants, letting agents and landlords require a secure, reliable and fast solution. With so many clients relying on their website for a majority of their business, it was quickly established that a resilient solution was required to meet their need for high uptime. With the client handling personal and in

most cases very sensitive data on behalf of third parties, an unparalleled level of security was a necessity because any breaches of data security could have a long-term detrimental effect, not only on the client's business, but also those that rely on them for the services that they provide.

"The ticket system, SLAs and support are Storm's biggest assets."



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The solution

Storm Internet suggested a server that could support the business currently, with the ability to cope with LegalforLandlords future expansion. Having spare capacity is vital for coping with unexpected web traffic and this, combined with Storm's 100% network uptime guarantee contribute to the client's requirement for a reliable hosting provider.

A fully managed solution enables the LegalforLandlord IT team to focus on supporting the business itself, rather than server management. Storm Internet provide full support for the dedicated server, and LegalforLandlords contact Storm when they would like a modification made, providing a true fully managed service. Storm's support team are responsible for performing regular and routine server updates and maintain the security of the environment.

The requirement of tight security was met by ensuring the server was PCI compliant by Storm's security experts, helping protect the server from even the most targeted of attacks. This level of security aims to boost confidence in the client's brand and services, with server access restricted.

The results:

A secure, reliable and fast solution
with the ability to cope with
future expansion

24/7 technical support

PCI compliant

100% network uptime guarantee

Reason for choosing Storm over other providers:

"We had several issues with previous hosting providers including their communication, support and performance. With Storm Internet any issues have been resolved immediately and the support system is really easy to use."

To find out more about our services, contact us:

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